

MARKET

STATS AT A GLANCE

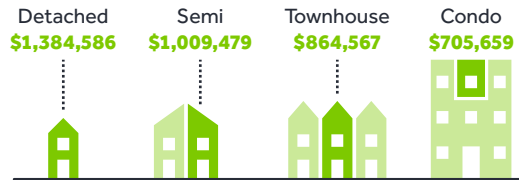


DECEMBER 2022

AVERAGE SELLING PRICE

\$1,051,216

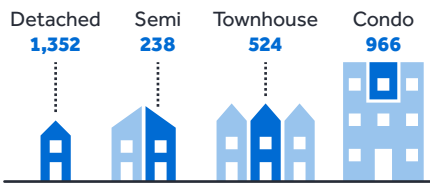
9.2% less than
Dec. '21 (**\$1,157,837**)



HOME SALES

3,117

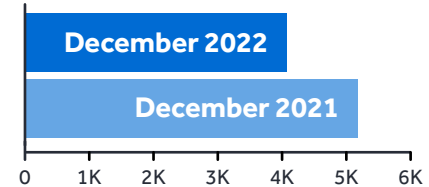
48.2% less than
Dec. '21 (**6,013**)



NEW LISTINGS

4,074

21.3% less than
Dec. '21 (**5,177**)



SALES-TO-NEW-LISTINGS RATIO

Dec. 2022: $(3,117 \div 4,074) \times 100 =$

Dec. 2021: $(6,013 \div 5,177) \times 100 =$

76%
116%

**NEW LISTINGS
SOLD**